

#### Frozen Poultry (EC):

#### Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 1999. The denominator represents the total number of FEU

#### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1999. Source: PIERS, October 1999.

#### Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for December 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 72\817

month car. 12 to 11								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	61%	45%	27 Days	\$145.00	\$2								\$3,087
Hanjin	15%	18%	28 Days										
APL	10%	2%	24 Days	\$173.00	\$2								\$3,675
Maersk	8%	6%	28 Days 10	\$2,830 <sup>1</sup>	\$40 <sup>1</sup>								\$2,870
P&O Nedlloyd	4%	1%	21 Days	\$153.00									\$3,213
Sea-Land	1%	7%	26 Days	\$3,100 <sup>1</sup>	\$40 <sup>1</sup>								\$3,140
Zim Line	0%	6%	27 Days	\$118.00								22.5 KT	\$2,655
Cho Yang	0%	6%	27 Days	\$130.00									\$2,730
Mitsui OSK	0%	4%	22 Days 10	\$153.00									\$3,213

<sup>1</sup> Rate is per container

<sup>10</sup> Transit time is based on departure from Norfolk, VA.

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 7\76 Surcharges: Market Market **Transit** Share Share CY Time Ocean Rate CYCFS Rec ARB Cotton R. Carrier **BAF CAF THC** Size **ContainerRate** Hapag-Lloyd \$42<sup>1</sup> \$500<sup>1</sup> \$480<sup>1</sup> \$3,400<sup>1</sup> \$4,422 29% 13% 33 Days Evergreen 29% 11% 5% \$3,400<sup>1</sup> \$42<sup>1</sup> \$500<sup>1</sup> \$480<sup>1</sup> \$4,422 Meditteranean 29% OOCL 5% 27 Days 14% Sea-Land \$42<sup>1</sup> \$500<sup>1</sup> \$480<sup>1</sup> 50% 31 Days \$3,400<sup>1</sup> \$4,422 0% 0% Lykes 16% 13 Days

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<sup>1</sup> Rate is per container

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 1,036\9,862

111011111/11011111111111111111111111111													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	15%	14%	24 Days 10	\$118.00	\$2								\$2,520
Hanjin	15%	12%	31 Days 12										
Maersk	13%	16%	27 Days 10	\$2,950 <sup>1</sup>	\$40 <sup>1</sup>								\$2,990
Sea-Land	13%	9%	36 Days	\$3,100 <sup>1</sup>	\$40 <sup>1</sup>								\$3,140
Evergreen	9%	7%	32 Days	\$113.00	\$2								\$2,415
OOCL	7%	6%	25 Days	\$229.00	\$2								\$4,851
NYK Line	6%	10%	22 Days	\$133.00									\$2,793
Cho Yang	6%	3%	31 Days	\$118.00	\$2								\$2,520
Zim Line	5%	7%	31 Days	\$118.00								22.5 KT	\$2,655
Yang Ming	4%	4%	27 Days	\$118.00	\$2								\$2,520
APL	3%	2%	23 Days	\$118.00	\$2								\$2,520
P&O Nedlloyd	2%	5%	24 Days	\$118.00	\$2								\$2,520
COSCO	2%	1%	35 Days	\$120.00	\$2								\$2,562
Hyundai	1%	2%	29 Days 10	\$118.00	\$2					·			\$2,520

<sup>1</sup> Rate is per container

<sup>10</sup> Transit time is based on departure from Norfolk, VA.

<sup>12</sup> Transit time is based on departure from Savannah, GA.

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 7\88						Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
OOCL	29%	25%	23 Days	\$120.00	\$2		5%						\$2,688	
Maersk	29%	25%	26 Days 10	\$2,980 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,169	
Hanjin	29%	3%	30 Days 12	\$120.00	\$2		5%						\$2,688	
Evergreen	14%	11%	30 Days	\$130.00	\$2		5%						\$2,909	
Cho Yang	0%	12%	30 Days											
Zim Line	0%	12%	33 Days											
Sea-Land	0%	6%	24 Days	\$3 100	\$40		5%						\$3 295	

<sup>1</sup> Rate is per container

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<sup>10</sup> Transit time is based on departure from Norfolk, VA.

<sup>12</sup> Transit time is based on departure from Savannah, GA.

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 131\493

Month Year: 131/493	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
Zim Line	52%	47%	39 Days	\$3,000 <sup>1</sup>									\$3,000
Hapag-Lloyd	34%	21%	33 Days	\$176.00									\$3,696
Hanjin	10%	11%	34 Days 12	\$175.00	\$2								\$2,717
OOCL	5%	2%	27 Days	\$175.00	\$2								\$3,727
Evergreen	0%	7%	36 Days	\$165.00	\$2								\$3,508
Maersk	0%	5%	32 Days 10	\$3,450 <sup>1</sup>	\$40 <sup>1</sup>								\$3,490
COSCO	0%	3%		\$4,210 <sup>1</sup>									\$4,210

<sup>1</sup> Rate is per container

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<sup>10</sup> Transit time is based on departure from Norfolk, VA.

<sup>12</sup> Transit time is based on departure from Savannah, GA.

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 8\91

Month\Year: 8\91		Surcharges:													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR.	B Cotton R.	Size	ContainerRate			
P&O Nedlloyd	50%	24%	30 Days												
APL	38%	15%	29 Days	\$210.00	\$2							\$4,452			
Evergreen	13%	19%	39 Days	\$3,700 <sup>1</sup>	\$40 <sup>1</sup>							\$3,740			
NYK Line	0%	29%	28 Days	\$246.00	\$2							\$5,208			
OOCL	0%	12%	31 Days	\$210.00	\$2							\$4,452			

<sup>1</sup> Rate is per container

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 40\429

	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	85%	55%	21 Days	\$134.00	\$2		9%						\$3,109
Evergreen	8%	9%	35 Days	\$130.00	\$2		9%						\$3,018
Cho Yang	3%	20%	37 Days										
Hanjin	3%	7%	36 Days	\$134.00	\$2		9%						\$3,109
COSCO	3%	3%	31 Days	\$134.00			9%						\$3,067
Sea-Land	0%	3%	26 Days	\$3,550 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,910

<sup>1</sup> Rate is per container

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 50\437

Month\Year: 50\437													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	80%	49%	23 Days	\$3,750	\$42					\$600			\$4,392
Maersk	16%	12%	15 Days	\$156.00								22 KT	\$3,432
Zim Line	2%	31%		\$2,900 <sup>1</sup>						\$600 <sup>1</sup>			\$3,500
COSCO	2%	5%		\$2,900 <sup>1</sup>					•	\$700 <sup>1</sup>		•	\$3,600

<sup>1</sup> Rate is per container

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: October 1999

Month\Year: 60\403

Month\Year: 60\403	Surcharges:													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
APL	43%	28%	20 Days	\$106.00	\$2		40%						\$3,158	
COSCO	20%	9%		\$106.00	\$2		40%						\$3,158	
Maersk	15%	12%	27 Days	\$2,650 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$3,750	
Evergreen	10%	29%	25 Days	\$102.00	\$2		40%						\$3,041	
Hanjin	7%	4%	33 Days	\$106.00	\$2								\$2,268	
NYK Line	5%	9%	21 Days	\$106.00	\$2		40%						\$3,158	
OOCL	0%	6%	22 Days	\$131.00	\$2		40%						\$3,893	

<sup>1</sup> Rate is per container

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